

APPENDIX 5a – Optimism bias calculations

Sustainable Services Programme Final Draft Strategic Outline Case – for submission to SaTH Trust Board 22 March 2016

SaTH Sustainable Services Programme: Emergency and Acute Site at PRH

OPTIMISM BIAS: CONTRIBUTORY FACTORS AND MITIGATION

Contibutory Factor to Upper Bound Mitigation Factor % After Mitigation % Factor Contributes Stage Opened discussion with planning authority, some engagement Progress with Planning Approval 4% SOC 4% Outline consent in place, with any Planning Conditions and requirements for Section 106 or similar agreements established, including any specific requirements of e.g. Environmental OBC Agency Full Consent in place. Judicial Review period passed FBC Other Regulatory 4% SOC Degree of sign off from Fire Authority, HSE, transport authority, local government etc 4% OBC FBC Depth of surveying of site/ground information 3% SOC Desktop study undertaken of own site 3% OBC Investigations undertaken, historical records examined FBC Full survey of conditions, site services and topographics Detail of design 4% SOC Concept/masterplan/DCP 4% OBC 1:500s agreed and selected 1:200s All 1:200s in place, key 1:50s (depends on procurement route) FBC Innovative project/design 3% SOC OBC Yes/No 1% FBC 4% This might include complex M&E solutions (requires futher development) 2% Design complexity SOC OBC FBC Likely variations from Standard Contract 2% No contract chosen SOC 2% OBC Yes/No with measurement of scale variations FBC **Design Team capabilities** 3% SOC Previous relevant experience of individuals involved. Capacity 0% OBC FBC Contractor's capabilities 2% SOC Previous relevant experience of individuals involved. Capacity. Track record of delivery 1% OBC FBC 2% Buildability. Opportunity to influence design Contractor involvement SOC 1% OBC FBC Client capability and capacity 6% SOC Degree of team in place with relevant experience 4% OBC Full team in place for procurement Robust implementation plan in place FBC Robustness of Output Specification Definition of scope and extent of services. Degree of outstanding decisions 15% 25% SOC OBC

FBC

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TOTAL	100%			70%	
		FBC	Mitigated		
		OBC	Evidence of market interest		
Likely competition in the market for the project	2%	SOC	Degree project has been marketed	0%	
		FBC			
		OBC			
Stable policy environment	20%	SOC	Degree to which new policy/standards are applicable depending upon which stage is reached	15%	
		FBC	Not tested		
		OBC			
Local community consent	3%	SOC	Consideration of traffic noise/existence of protestors or pressure groups	2%	
		FBC			
	•/•	OBC	ever been tried before?		
New service or traditional	3%		Assessment of how innovative/new service model is at national/regional/local level. Has this	2%	
		FBC			
Agreement to output specification by stakeholders	570	OBC	Letters of support non-clinicians, made onions, stan groups, patient representatives/groups	570	
Agreement to Output Specification by stakeholders	5%		Letters of support from clinicians, Trade Unions, staff groups, patient representatives/groups	5%	
ratient involvement		FBC	Involvement demostrated		
Patient Involvement	3,0	OBC			
Involvement of Stakeholders, including Public and	5%	SOC	Scope of stakeholders to be involved. Plan in place to engage	5%	

Note: Across all contributory factors, mitigation would be expected to be greater the greater the extent of risk quantification and risk management (including the extent to which it is captured in contingencies)

OPTIMISM BIAS - UPPER BOUND CALCULATION

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Lowest & Upper Bound Mid % Upper % Actual % Upper Bound for this project



Build complexity			
Choose 1 category			
Length of Build	< 2 years	0.50%	0.50%
	2 to 4 years	1.00%	
	Over 4 years	4.00%	
Change 1 antonomi			
Choose 1 category Number of phases	1 or 2 phases	0.50%	0.50%
	3 or 4 phases	2.00%	0.0070
	More than 4 Phases	5.00%	
Choose 1 category Number of sites involved	Single site	2.00%	
(i.e. before and after	2 sites		2.00%
change	More than 2 sites	5.00%	2.00/6
Location			
Green field	New build	3%	
Brown field	New build	8%	
Existing site	New build	5%	
		or	
	Less than 15% refurb	6%	
	15% - 50% refurb	10% 1	0.00%
	Over 50% refurb	15%	
Scope of scheme			
Choose 1 category			
Facilities Management	Hard FM only	0.00%	0.00%
	TUPE whole service	2.00%	
	RoE whole service	2.00%	
Choose 1 category			
Equipment	Group 1&2 only	0.50%	0.50%
	Major medical equipment	1.50%	
	All equipment included	5.00%	
Choose 1 category			
IT	No IT implications	0.00%	
	Infrastructure		1.50%
	Infrastructure & systems	5.00%	1.50/0
	initiastiullure & systems	5.00%	

Choose more than 1 ca	tegory if applicable		
External stakeholders	Local NHS economy (e.g. DGH)	1.00%	1.00%
	Wider NHS economy (e.g. teaching DGH)	2.00%	
	NHS/Universities/Private/Vol sector	5.00%	
Service changes			
Stable environment, i.e	e. no change to service	5%	
Identified changes not	quantified	10%	10%
Longer time frame serv	vice changes	20%	
Gateway			
Choose 1 category			
RPA Score	Low	0%	
	Medium	5%	5%
	High	10%	
		TOTAL	31.000%
	CONTRIBUTION FACTORS AND MITIGATION		70%
			31%

TOTAL FACTOR TO APPLY TO ESTIMATE	22%

SaTH Sustainable Services Programme: Emergency and Acute Site at RSH

OPTIMISM BIAS: CONTRIBUTORY FACTORS AND MITIGATION

Contibutory Factor to Upper Bound Mitigation Factor % After Mitigation % Factor Contributes Stage Progress with Planning Approval 4% SOC Opened discussion with planning authority, some engagement Outline consent in place, with any Planning Conditions and requirements for Section 106 or similar agreements established, including any specific requirements of e.g. Environmental 4% OBC Agency Full Consent in place. Judicial Review period passed FBC Other Regulatory 4% SOC Degree of sign off from Fire Authority, HSE, transport authority, local government etc 4% OBC FBC Depth of surveying of site/ground information 3% SOC Desktop study undertaken of own site 3% OBC Investigations undertaken, historical records examined FBC Full survey of conditions, site services and topographics Detail of design 4% SOC Concept/masterplan/DCP 4% OBC 1:500s agreed and selected 1:200s All 1:200s in place, key 1:50s (depends on procurement route) FBC Innovative project/design 3% SOC OBC Yes/No 1% FBC 4% This might include complex M&E solutions (requires futher development) 2% Design complexity SOC OBC FBC Likely variations from Standard Contract 2% No contract chosen SOC 2% OBC Yes/No with measurement of scale variations FBC **Design Team capabilities** 3% SOC Previous relevant experience of individuals involved. Capacity 0% OBC FBC Contractor's capabilities 2% SOC Previous relevant experience of individuals involved. Capacity. Track record of delivery 1% OBC FBC 2% Buildability. Opportunity to influence design Contractor involvement SOC 1% OBC FBC Client capability and capacity 6% SOC Degree of team in place with relevant experience 4% OBC Full team in place for procurement Robust implementation plan in place FBC Robustness of Output Specification Definition of scope and extent of services. Degree of outstanding decisions 15% 25% SOC OBC FBC

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TOTAL	100%			70%	
		FBC	Mitigated		
		OBC	Evidence of market interest		
Likely competition in the market for the project	2%	SOC	Degree project has been marketed	0%	
		FBC			
		OBC			
Stable policy environment	20%	SOC	Degree to which new policy/standards are applicable depending upon which stage is reached	15%	
		FBC	Not tested		
		OBC			
Local community consent	3%	SOC	Consideration of traffic noise/existence of protestors or pressure groups	2%	
		FBC			
	•/•	OBC	ever been tried before?		
New service or traditional	3%		Assessment of how innovative/new service model is at national/regional/local level. Has this	2%	
		FBC			
Agreement to output specification by stakeholders	570	OBC	Letters of support non-clinicians, made onions, stan groups, patient representatives/groups	570	
Agreement to Output Specification by stakeholders	5%		Letters of support from clinicians, Trade Unions, staff groups, patient representatives/groups	5%	
ratient involvement		FBC	Involvement demostrated		
Patient Involvement	3,0	OBC			
Involvement of Stakeholders, including Public and	5%	SOC	Scope of stakeholders to be involved. Plan in place to engage	5%	

Note: Across all contributory factors, mitigation would be expected to be greater the greater the extent of risk quantification and risk management (including the extent to which it is captured in contingencies)

OPTIMISM BIAS - UPPER BOUND CALCULATION

riderhunt

Lowest & Upper Bound Mid % Upper % Actual % Upper Bound for this project



Build complexity		
Choose 1 category		
Length of Build	< 2 years	0.50%
	2 to 4 years	1.00% 1.00%
	Over 4 years	4.00%
Change 1 category		
Choose 1 category Number of phases	1 or 2 phases	0.50%
	3 or 4 phases	2.00% 2.00%
	More than 4 Phases	5.00%
Choose 1 category Number of sites involved	Single site	2.00%
(i.e. before and after	2 sites	2.00% 2.00%
change	More than 2 sites	5.00%
Location		
Green field	New build	3%
Brown field	New build	8%
Existing site	New build	5%
		or
	Less than 15% refurb	6%
	15% - 50% refurb	10% 10.009
	Over 50% refurb	15%
Scope of scheme		
Choose 1 category		
Facilities Management	Hard FM only	0.00% 0.00%
	TUPE whole service	2.00%
	RoE whole service	2.00%
Choose 1 category		
Equipment	Group 1&2 only	0.50% 0.50%
	Major medical equipment	1.50%
	All equipment included	5.00%
Choose 1 category		
IT	No IT implications	0.00%
	Infrastructure	1.50% 1.50%
	Infrastructure & systems	5.00%
	minastructure & systems	5.00%

Choose more than 1 c	ategory if applicable				
External stakeholders	Local NHS economy (e.g. DGH)	1.00%	1.00%		
	Wider NHS economy (e.g. teaching DGH)	2.00%			
	NHS/Universities/Private/Vol sector	5.00%			
Service changes					
Stable environment, i.	e. no change to service	5%			
Identified changes not quantified 10%					
Longer time frame ser	vice changes	20%			
Gateway					
-					
Choose 1 category					
	Low	0%			
<i>Choose 1 category</i> RPA Score	Low Medium	0% 5%	5%		
			5%		
	Medium	5%	5% 33.000%		
	Medium	5% 10%			

TOTAL FACTOR TO APPLY TO ESTIMATE	2.20/
TOTAL FACTOR TO APPLY TO ESTIMATE	23%



APPENDIX 5b – OB Forms

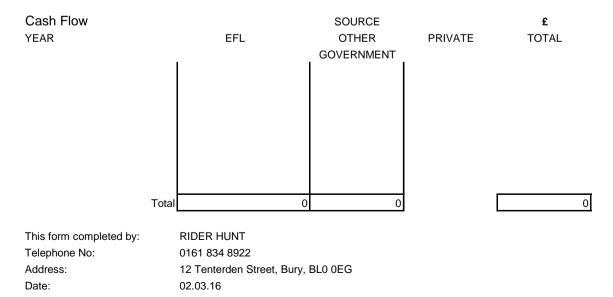
Sustainable Services Programme Final Draft Strategic Outline Case – for submission to SaTH Trust Board 22 March 2016

TRUST: The Shrewsbury and Telford Hospital NHS Trust

SCHEME: Sustainable Services Programme Emergency and Acute Site at PRH Potential Solution

CAPITAL COSTS: Summary

		Cost	V.A.T. (at 20%)	Cost incl V.A.T
		£	£	£
1	Department Costs (from Form OB2)	39,835,096	7,967,019	47,802,115
2	On Costs (a) (from Form OB3)	6,915,500	1,383,100	8,298,600
3	Work Cost Total (1+2) at PUBSEC 195	46,750,596	9,350,119	56,100,715
4	Provisional location adjustment Shropshire	-796,702	-159,340	-956,042
5	Sub-Total (3+4)	45,953,894	9,190,779	55,144,673
6	Fees (c)		(d)	
	(from Form OB4)	7,670,800	****	7,670,800
7	Non-Works Costs (e)	0	0	0
		300,000	60,000	360,000
8	Equipment Cost (from OB2)	6,516,400	1,303,280	7,819,680
9A	Planning contingencies 10%	5,113,800	1,022,760	6,136,560
9B	Optimism Bias 22%	15,562,676	3,112,535	18,675,211
10	TOTAL (for approval purposes)(5+6+7+8+9a+9b)	81,117,570	14,689,354	95,806,924
11	Inflation Adjustments PUBSEC 195 to PUBSEC 217	5,184,542	1,036,908	6,221,450
	FORECAST OUTTURN BUSINESS CASE	86,302,112	15,726,262	102,028,374



COST FORM OB2

TRUST: The Shrewsbury and Telford Hospital NHS Trust SCHEME: Sustainable Services Programme Emergency and Acute Site at PRH Potential Solution

CAPITAL COSTS: Departmental

FUNCTIONAL	FUNCTION	COST /M2		
CONTENT	UNIT/SPACE		COST ALLOWANCE	EQUIPMENT COST
	REQUIREMENTS	£		
			£	£
New building works at PRH			24,159,880	
Work to existing buildings at PRH			3,258,000	
New building works at RSH			3,952,000	
Work to existing buildings at RSH			3,971,000	
Adjust for inflation to PUBSEC 195 re	eporting level		4,494,216	
			39,835,096	
Less abatement for				
transferred equipment if				
applicable (0.%) (4)				
Departmental Costs and Equipment Costs	to Summary	£	39,835,096	6,516,400
transferred equipment if applicable (0.%) (4)	to Summary	£	39,835,096	6,516,40

TRUST:

The Shrewsbury and Telford Hospital NHS Trust

SCHEME:Sustainable Services ProgrammeEmergency and Acute Site at PRH Potential Solution

CAPITAL COSTS:

On-Costs

		Estimated	Percentage of
		Cost	Departmental
		(exc. VAT)	Cost
 Communications New Bridge Link at 1st Floor Level New hospital street Vertical circulation Lifts "External" Building Works Drainage Roads, paths, parking Site layout, walls, fencing, gates 	£ 82,500 936,000 675,000 320,000 1,750,000 675,000 327,000	2,013,500	5.05%
d. Builders work for engineering services outside buildings)	2,752,000	6.91%
 "External" Engineering Works Steam, condensate, heating, hot water and gas supply mains Cold water mains and storage Electricity mains, stand-by generating plant Calorifiers and associated plant)))))		
e. Miscellaneous Services (connections)		0	0.00%
4. Auxiliary Buildings		0	0.00%
 5. Other on-costs and abnormals a. Building i) Abnormal Foundations ii) Work to Existing Building iii) Service diversions v) Drop off and entrance canopies 	1,500,000 200,000 250,000 200,000	2,150,000	5.40%
		2,130,000	5.40%
Total On-Costs to Summary OB1		6,915,500	

This form completed by:

Telephone: Date: RIDER HUNT 12 Tenterden Street, Bury, BL9 0NT 0161 834 8922 02.03.16

COST FORM OB4

The Shrewsbury and Telford Hospital NHS Trust TRUST

SCHEME Sustainable Services Programme Emergency and Acute Site at PRH Potential Solution

CAPITAL COSTS: Fees and Non-works costs

				£	Percentage of Works
					Cost %
1.	Fees (ir	ncluding "in-house" resource costs)			
	a.	Architects			}
	b.	Structural Engineers			}
	с.	Mechanical Engineers			}
	d.	Electrical Engineers			}
	e.	Quantity Surveyors			}
	f.	Project Management			}
	g.	Project Sponsorship			}
	h.	Legal Fees			}
	i.	Site Supervision			}
	j.	Others (specify)			}
		Design fees at 15%		7,670,800	
	Total F	ees to Summary (OB1)	£	7,670,800	19.3%

	300,000	
	300 000	
	300.000	
	300 000	
	300 000	
	300,000	
£	300.000	
~ -		
	£	£ 300,000

Notes:

* Delete as appropriate

This form completed by:	RIDER HUNT
	12 Tenterden Street, Bury, BL0 0EG
Telephone No.	0161 834 8922
Date	02.03.16

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PRH Emergency and Acute

WORKS COSTS

				£	£
<u>Area No</u>	New Building Works (Based on DOH HPCGs)			4 6 4 6 4 6 9	
1	AEC (HBN 22)	722 m2 @	£2,280 / m2	1,646,160	
2-3	Ward (HBN 04-01)	2,588 m2 @	£2,040 / m2	5,279,520	
4	ED (HBN 22)	1,786 m2 @	£2,140 / m2	3,822,040	
7	Main Entrance / Circulation	2,108 m2 @	£1,700 / m2	3,583,600	
11	Critical Care (HBN 57 Supercost)	1,784 m2 @	£2,840 / m2	5,066,560	
	Allowance for Main Plant Rooms	2,000 m2 @	£2,280 / m2	4,560,000	
	Adjustment for single storey buildings	5,050 m2 @	£40 / m2	202,000	24,159,880
	Works To Existing Buildings				
5	A+E to Urgent Care Centre Medium Refurbishment	1,155 m2 @	£1,500 / m2	1,732,500	
12	Medium Refurbishment of Critical Care	1,017 m2 @	£1,500 / m2	1,525,500	3,258,000
					27,417,880
	Adjust for inflation from PUBSEC 173 to PUBSEC 195 reporting	glevel			3,486,667
					30,904,547
	Adjust for location factor 0.98 Shropshire as BCIS 26/01/2016				-618,091
					30,286,456
	Site Wide Implications (current prices)				
	New Bridge Link at 1st Floor Level	55 m2 @	£1,500 / m2	82,500	
	Drop off and Entrance Canopies	2 nr	£100,000	200,000	
	New Multi Storey Car Park			Excluded	282,500
	External Works				
	Re-alignment of Entrance Road	item		500,000	
	Hard Landscaping	3,500 m2 @	£50 / m2	175,000	
	Soft Landscaping	10,700 m2 @	£10 / m2	107,000	
	Retaining Wall 4m high	150 m2 @	£800 / m	120,000	
	Allowance for Planting	item		50,000	
	Allowance for Street Furniture	item		50,000	
	Allowance for Building Drainage	item		250,000	1,252,000

Carried Forward 31,820,956

rgency and Acute			£	£
OSTS Continued			Brought Forward	31,820,956
Communications				
New Build Hospital Street as AHR Schedule	624 m2 @	£1,500 / m2	936,000	
Vertical Circulation (say)	450 m2 @	£1,500 / m2	675,000	
Lifts	4 NO	£80,000 each	320,000	1,931,000
Undefined Allowances / Provisional Sums				
Poor ground conditions			1,500,000	
Additional drainage, external works and external services			1,500,000	
Allowance for service and drainage, diversions and connections			250,000	
Connections / breakthroughs to existing buildings			200,000	3,450,000
				37,201,956
Adjust to current prices from PUBSEC 195 - 217				4,197,144
	то	TAL WORKS COST	EXCLUDING VAT	41,399,100
TRUST COSTS				
Fees at 15% of Works Cost- as HPCGs			6,209,900	
Non-works costs, including planning fees (allowance based on "ty	pical" building)		200,000	
Equipment (say 15% of departmental costs) as HPCGs			5,055,500	
Planning Contingencies (10% of Works Cost)			4,139,900	15,605,300
	тот	AL CAPITAL COST	EXCLUDING VAT	57,004,400
Add Optimism Bias - 22% of Capital Cost				12,540,968
Т	OTAL CAPITAL CO	ST INCL OPTIMISM	I BIAS/EXCL VAT	69,545,368
VALUE ADDED TAX - 20%				13,909,100
				83,454,468
Potential VAT Recovery Less: Fees (100% recovery assumed)			1,242,000	
Extensions (no recovery assumed)			0	
Refurbishment (no recovery assumed)			0	-1,242,000
	PRH HOT SITE OF	PTION 4 TOTAL PRO	DJECT ESTIMATE £	82,212,468
NOTES: - Costs are at CURRENT LEVELS and EXCLUDE INFLATION				

- Costs EXCLUDE ALL SITE ABNORMALS, SITE INFRASTRUCTURE UPGRADES and REPAIRS

- For full set of notes, clarifications, and basis of costs refer to attached Notes Sheet

PRH Emergency and Acute

Summary	
WORKS COST (EXCL VAT) É	41,399,000
TOTAL CAPITAL (EXCL VAT) £	57,004,000
TOTAL CAPITAL (INCL OPTIMISM BIAS AND EXCL VAT) £	69,545,000
TOTAL CAPITAL (INCL VAT) É	83,454,000
TOTAL CAPITAL (INCL VAT AND POTENTIAL RECOVERY) £	82,212,000

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RSH Acute and Planned

WORKS COSTS

				£	£
<u>Area No</u> 3	Work to Existing Buildings Convert short stay to UCC	850 m2 @	£1,500 / m2	1,275,000	
5	Medium Refurbishment	850 mz @	1,500 / 112	1,275,000	
4	Convert Escalation to UCC Medium Refurbishment	290 m2 @	£1,500 / m2	435,000	
5	Convert A+E into UCC Medium Refurbishment	660 m2 @	£1,500 / m2	990,000	
9	Ward to Training Ward Refresh	1,349 m2 @	£500 / m2	674,500	
11	Fracture Clinic to UCC Medium Refurbishment	390 m2 @	£1,500 / m2	585,000	
6	Demolition Offices	230 m2 @	£50 / m2	11,500	
	New Building Works				
11a	POPD/ANC/PANDA (HBN 09-02)	800 m2 @	£2,470 / m2	1,976,000	
15 (a)	MLU (HBN 09-02)	800 m2 @	£2,470 / m2	1,976,000	7,923,000
	Adjust for inflation from PUBSEC 173 to PUBSEC 195 reporting le	evel			1,007,549
					8,930,549
	Adjust for location factor 0.98 Shropshire as BCIS 26/01/2016				-178,611
					8,751,938
	Adjust to current prices from PUBSEC 195 - 217				987,398
		т	OTAL WORKS CO	ST EXCLUDING VAT	9,739,336
TRUST COS	TS				
	Fees at 15% of Works Cost- as HPCGs			1,460,900	
	Non-works costs, including planning fees (allowance based on "	typical" building	g)	100,000	
	Equipment (say 15% of departmental costs) as HPCGs			1,460,900	
	Planning Contingencies (10% of Works Cost)			973,900	3,995,700
		тоти	AL CAPITAL COST	EXCLUDING VAT	13,735,036
	Add Optimism Bias - 22% of Capital Cost				3,021,708
	тотл	AL CAPITAL COS	T INCL OPTIMISI	M BIAS/EXCL VAT	16,756,744

Carried Forward 16,756,744

RIDER HUNT CONSTRUCTION CONSULTANTS LLP

The Shrewsbury and Telford Hospital NHS Trust - Sustainable Services Programme		£		£
RSH Acute and Planned	Broug	ght Forward		16,756,744
VALUE ADDED TAX - 20%				3,351,300
				20,108,044
Potential VAT Recovery				
Less: Fees (100% recovery assumed)		292,200		
Extensions (no recovery assumed)		0		
Refurbishment (no recovery assumed)	_	0		-292,200
RHS WARM SITE OPTION 4 TOTAL PF	ROJECT E	STIMATE	£	19,815,844
NOTES: - Costs are at CURRENT LEVELS and <u>EXCLUDE INFLATION</u> - Costs <u>EXCLUDE ALL</u> SITE ABNORMALS, SITE INFRASTRUCTURE UPGRADES and REPAIRS - For full set of notes, clarifications, and basis of costs refer to attached Notes Sheet				
Summary				
WORKS COST (EXCL VAT)	£	8,752,000		
TOTAL CAPITAL (EXCL VAT)	£	13,735,000		
TOTAL CAPITAL (INCL OPTIMISM BIAS AND EXCL VAT)	£	16,757,000		
TOTAL CAPITAL (INCL VAT)	£	20,108,000		

TOTAL CAPITAL (INCL VAT AND POTENTIAL RECOVERY)

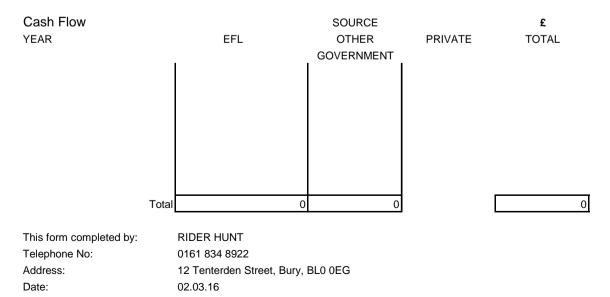
£ 19,816,000

TRUST: The Shrewsbury and Telford Hospital NHS Trust

SCHEME: Sustainable Services Programme Emergency and Acute Site at RSH Potential Solution

CAPITAL COSTS: Summary

		Cost	V.A.T. (at 20%)	Cost incl V.A.T
		£	£	£
1	Department Costs (from Form OB2)	71,970,668	14,394,134	86,364,801
2	On Costs (a) (from Form OB3)	16,592,490	3,318,498	19,910,988
3	Work Cost Total (1+2) at PUBSEC 195	88,563,158	17,712,632	106,275,789
4	Provisional location adjustment Shropshire	-1,439,413	-287,883	-1,727,296
5	Sub-Total (3+4)	87,123,744	17,424,749	104,548,493
6	Fees(c)		(d)	
	(from Form OB4)	14,542,900	****	14,542,900
7	Non-Works Costs (e)	0	0	0
		300,000	60,000	360,000
8	Equipment Cost (from OB2)	12,813,200	2,562,640	15,375,840
9A	Planning contingencies 10%	9,695,300	1,939,060	11,634,360
9B	Optimism Bias 23%	30,890,033	6,178,007	37,068,039
10	TOTAL (for approval purposes)(5+6+7+8+9a+9b)	155,365,177	28,164,455	183,529,632
11	Inflation Adjustments PUBSEC 195 to PUBSEC 217	9,829,346	1,965,869	11,795,215
	FORECAST OUTTURN BUSINESS CASE	165,194,522	30,130,324	195,324,847



COST FORM OB2

TRUST: The Shrewsbury and Telford Hospital NHS Trust SCHEME: Sustainable Services Programme Emergency and Acute Site at RSH Potential Solution

CAPITAL COSTS: Departmental

FUNCTIONAL CONTENT		COST /M2		
CONTENT	UNIT/SPACE REQUIREMENTS	£	COST ALLOWANCE	EQUIPMENT COST
			£	£
New building works at RSH			45,172,900	
Work to existing buildings at RSH			6,396,600	
New building works at PRH			0	
Work to existing buildings at PRH			12,281,400	
Adjust for inflation to PUBSEC 195 re	eporting level		8,119,768	
			71,970,668	
Less abatement for				
transferred equipment if				
applicable (0.%) (4) Departmental Costs and Equipment Costs	to Summarv	£	71,970,668	12,813,200
(Form OB1)	·····,	~	, ,	,,,

TRUST:

The Shrewsbury and Telford Hospital NHS Trust

SCHEME:

Sustainable Services Programme Emergency and Acute Site at RSH Potential Solution

CAPITAL COSTS:

On-Costs

		Estimated	Percentage of
		Cost	Departmental
		(exc. VAT)	Cost
 Communications Replacement buildings 	£ 6,030,000		
 b. New hospital street c. Vertical circulation d. Lifts 2. "External" Building Works 	1,263,000 900,000 240,000	8,433,000	11.72%
 a. Drainage b. Roads, paths, parking c. Site layout, walls, fencing, gates d. Builders work for engineering services outside buildings 	3,000,000 806,550 364,940)	4,171,490	5.80%
 "External" Engineering Works Steam, condensate, heating, hot water and gas supply mains Cold water mains and storage Electricity mains, stand-by generating plant Removal of underground tanks))))) 100,000		
e. Removal of generator4. Auxiliary Buildings	10,000	110,000	0.15%
a. Demolition	700,000	700,000	0.0078
 5. Other on-costs and abnormals a. Building i) Abnormal Foundations ii) Work to Existing Building iii) Service diversions v) Drop off and entrance canopies vi) Underground walkway duct 	2,000,000 250,000 500,000 200,000 228,000	3,178,000	4.42%
Total On-Costs to Summary OB1		16,592,490	

This form completed by:

Telephone: Date: RIDER HUNT 12 Tenterden Street, Bury, BL9 0NT 0161 834 8922 02.03.16

COST FORM OB4

~

TRUST The Shrewsbury and Telford Hospital NHS Trust

SCHEME Sustainable Services Programme Emergency and Acute Site at RSH Potential Solution

CAPITAL COSTS: Fees and Non-works costs

				£	Percentage of Works
					Cost %
1.	Fees (i	including "in-house" resource costs)			
	a.	Architects			}
	b.	Structural Engineers			}
	с.	Mechanical Engineers			}
	d.	Electrical Engineers			}
	e.	Quantity Surveyors			}
	f.	Project Management			}
	g.	Project Sponsorship			}
	h.	Legal Fees			}
	i.	Site Supervision			}
	j.	Others (specify)			}
		Design fees at 15%		14,542,900	
	Total F	ees to Summary (OB1)	£	14,542,900	20.2%

				£	
2.	Non-	Works Costs			
	a.	Land purchase costs and associated legal fees			
	b.	Land receipts)		
	c.	Statutory and Local Authority charges)		
	d.	Building Regulations and Planning Fees)	300,000	
	e.	Other (specify) e.g. decanting costs)		
	Non-V	Norks Costs to Summary (OB1)	£	300,000	
Not	00:				

Notes:

* Delete as appropriate

This form completed by:	RIDER HUNT
	12 Tenterden Street, Bury, BL0 0EG
Telephone No.	0161 834 8922
Date	02.03.16

Adjust for location factor 0.98 Shropshire as BCIS 26/01/2016

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£

£

RSH Emergency and Acute

WORKS COSTS

Area No New Building Works (Based on DOH HPCGs)

	New building Works (bused on borrin cas)				
16	AEC (HBN 22)	578 m2 @	£2,140 / m2	1,236,920	
16a	UCC (HBN 12)	1,050 m2 @	£2,040 / m2	2,142,000	
17	ED (HBN 22)	1,786 m2 @	£2,140 / m2	3,822,040	
18	Critical Care (HBN 57 Supercost)	2,741 m2 @	£2,840 / m2	7,784,440	
19	Paediatrics In (HBN 09-02)	1,580 m2 @	£2,470 / m2	3,902,600	
20	Antenatal (HBN 09-02)	1,072 m2 @	£2,470 / m2	2,647,840	
21	Post natal (HBN 09-02)	857 m2 @	£2,470 / m2	2,116,790	
24	Neo natal (HBN 09-02)	1,072 m2 @	£2,470 / m2	2,647,840	
24a	Obs. Theatre (HBN 09-02)	508 m2 @	£2,470 / m2	1,254,760	
25	Delivery Suite (HBN 09-02)	1,027 m2 @	£2,470 / m2	2,536,690	
	Main Entrance / Circulation	2,575 m2 @	£1,700 / m2	4,377,500	
	Allowance for Main Plant Rooms	4,300 m2 @	£2,400 / m2	10,320,000	
	Adjustment for single storey buildings	9,587 m2 @	£40 / m2	383,480	45,172,900
	Works To Existing Buildings				
2	Convert stores to Paediatrics OPD Heavy refurbishment	584 m2 @	£1,900 / m2	1,109,600	
6	Refurb Atrium/Staff Admin Light refurbishment	685 m2 @	£900 / m2	616,500	
7	Convert existing ward to MLU Medium Refurbishment	1,423 m2 @	£1,500 / m2	2,134,500	
8	HDU Empty no work	119 m2 @	/ m2	0	
9	ITU Empty no work	394 m2 @	/ m2	0	
10	Part A+E converted to Imaging Medium Refurbishment	1,103 m2 @	£1,500 / m2	1,654,500	
12	Existing ward into practice ward Refresh	1,293 m2 @	£500 / m2	646,500	
13	Wards Empty no work	4,079 m2 @	/ m2	0	
15	Refresh Staff/Admin	470 m2 @	£500 / m2	235,000	6,396,600
					51,569,500
	Adjust for inflation from PUBSEC 173 to PUBSEC 195 reporting lev	el			6,557,971
					58,127,471

-1,162,549

56,964,922

Carried Forward

56,964,922

RSH Emergency and Acute			£	£
WORKS COSTS Continued			Brought Forward	56,964,922
Site Wide Implications (current prices)				
Replacement Buildings				
Emergency Generator and Boiler House Extensions	221 m2 @	£2,000 / m2	442,000	
Reprovided Stores and Loading Bay	1,600 m2 @	£1,000 / m2	1,600,000	
Reprovided Estates Department	1,300 m2 @	£1,700 / m2	2,210,000	
New Regen Kitchen	460 m2 @	£2,300 / m2	1,058,000	
Reprovided Catering	400 m2 @	£1,800 / m2	720,000	
Drop off and entrance canopy	2 nr	£100,000	200,000	
New Multi Storey Car Park			Excluded	
Extra for rooftop helipad			Excluded	6,230,000
External Works				
Perimeter road diversion	315 m2 @	£1,500 / m	472,500	
Hard Landscaping	6,681 m2 @	£50 / m2	334,050	
Soft Landscaping	15,294 m2 @	£10 / m2	152,940	
Retaining Wall 3.5 high	160 m2 @	£700/m	112,000	
New Underground walkway Duct	190 m2 @	£1,200 / m	228,000	
Allowance for Planting	item		50,000	
Allowance for Street Furniture	item		50,000	
Allowance for Building Drainage	item		500,000	
Allowance for Removing Underground Tanks	item		100,000	
Allowance for Decommissioning and Removing Emergency Generator	item		10,000	
Allowance for Demolition of Existing Buildings circa 4000 m2 as indicated on AHR schedule and Main Entrance Plan			700,000	2,709,490
Communications				
New Build Hospital Street as AHR Schedule	842 m2 @	£1,500 / m2	1,263,000	
Vertical Circulation (say)	600 m2 @	£1,500 / m2	900,000	
Lifts	3 NO	£80,000 each	240,000	2,403,000

Carried Forward

68,307,412

RSH Emerge	ency and Acute	£	£
WORKS COS	STS Continued	Brought Forward	68,307,412
	Undefined Allowances / Provisional Sums		
	Poor ground conditions	2,000,000	
	Additional drainage, external works and external services	2,500,000	
	Allowance for service and drainage, diversions and connections	500,000	
	Connections / breakthroughs to existing buildings	250,000	5,250,000
			73,557,412
	Adjust to current prices from PUBSEC 195 - 217		8,298,785
	TOTAL WO	RKS COST EXCLUDING VAT	81,856,197
TRUST COST	rs		
	Fees at 15% of Works Cost- as HPCGs	12,278,400	
	Non-works costs, including planning fees (allowance based on "typical" building)	200,000	
	Equipment (say 15% of departmental costs) as HPCGs	10,548,700	
	Planning Contingencies (10% of Works Cost)	8,185,600	31,212,700
	TOTAL CAPI	TAL COST EXCLUDING VAT	113,068,897
	Add Optimism Bias - 23% of Capital Cost		26,005,846
	TOTAL CAPITAL COST INCL	OPTIMISM BIAS/EXCL VAT	139,074,743
	VALUE ADDED TAX - 20%		27,814,900
			166,889,643
	Potential VAT Recovery Less: Fees (100% recovery assumed)	2,455,700	
	Extensions (no recovery assumed) Refurbishment (no recovery assumed)	0 0	-2,455,700
	RSH HOT SITE OPTION 4	TOTAL PROJECT ESTIMATE £	164,433,943
	NOTES: - Costs are at CURRENT LEVELS and <u>EXCLUDE INFLATION</u> - Costs <u>EXCLUDE ALL</u> SITE ABNORMALS, SITE INFRASTRUCTURE UPGRADES and REPAIRS		

Summary		
WORKS COST (EXCL VAT)	£	81,856,000
TOTAL CAPITAL (EXCL VAT)	£	113,069,000
TOTAL CAPITAL (INCL OPTIMISM BIAS AND EXCL VAT)	£	139,075,000
TOTAL CAPITAL (INCL VAT)	£	166,890,000
TOTAL CAPITAL (INCL VAT AND POTENTIAL RECOVERY)	£	164,434,000

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£

£

PRH Acute and Planned

WORKS COSTS

Area No Work to Existing Buildings

Add Optimism Bias - 23% of Capital Cost	TOTAL CAPITA	AL COST INCL OPTIMIS	SM BIAS/EXCL VAT	4,884,186
Add Optimism Bias - 23% of Capital Cost				4,884,186
		TOTAL CAPITAL COS	T EXCLUDING VAT	21,235,593
Planning Contingencies (10% of Works Cost)			1,509,700	6,138,700
Equipment (say 15% of departmental costs) as HPCGs			2,264,500	
Non-works costs, including planning fees (allowance based on	"typical" buildir	ng)	100,000	
Fees at 15% of Works Cost- as HPCGs			2,264,500	
		TOTAL WORKS COST	EXCLUDING VAT	15,096,893
Adjust to current prices from PUBSEC 195 - 217				1,530,561
				13,566,333
Adjust for location factor 0.98 Shropshire as BCIS 26/01/2016				-276,864
				13,843,197
Adjust for inflation from PUBSEC 173 to PUBSEC 195 reporting	level			1,561,797
Existing ward - no work	1,500 m2 @	/ m2	0	12,281,400
Convert CCU into AEC Medium Refurbishment	1,010 m2 @	£1,500 / m2	1,515,000	
Existing ward - no work	3,000 m2 @	/ m2	0	
Convert ward treatment into ward Light/Medium Refurbishment for 50% of area	535 m2 @	£1,200 / m2	642,000	
Convert Neo-natal Unit/ Delivery Suite into new Treatment Medium/ Light Refurbishment	2,518 m2 @	£1,200 / m2	3,021,600	
Stroke ward - no work	365 m2 @	/ m2	0	
Stroke ward - no work	492 m2 @	/ m2	0	
Convert A+E into UCC Medium Refurbishment	1,180 m2 @	£1,500 / m2	1,770,000	
Paediatric Inpatients to ward - no work	1,417 m2 @	/ m2	0	
Convert Paeds. Outpatients into ward Light/Medium Refurbishment	1,926 m2 @	£1,200 / m2	2,311,200	
Convert Post natal/Antenatal into new Treatment Centre Light/Medium Refurbishment	2,518 m2 @	£1,200 / m2	3,021,600	
Li	ght/Medium Refurbishment	zht/Medium Refurbishment	zht/Medium Refurbishment	ght/Medium Refurbishment

Carried Forward 26,119,780

The Shrewsbury and Telford Hospital NHS Trust - Sustainable Services Programme	£	£
PRH Acute and Planned	Brought Forward	26,119,780
VALUE ADDED TAX - 20%		5,224,000
Potential VAT Recovery		31,343,780
Less: Fees (100% recovery assumed)	452,900	
Extensions (no recovery assumed)	432,500	
Refurbishment (no recovery assumed)	0	-452,900
PRH WARM SITE OPTION 4 TOTAL F - Costs are at CURRENT LEVELS and <u>EXCLUDE INFLATION</u> - Costs <u>EXCLUDE ALL</u> SITE ABNORMALS, SITE INFRASTRUCTURE UPGRADES and REPAIRS - For full set of notes, clarifications, and basis of costs refer to attached Notes Sheet	PROJECT ESTIMATE	£ 30,890,880
Summary		
WORKS COST (EXCL VAT)	£ 15,097,000	

TOTAL CAPITAL (EXCL VAT)	£	21,236,000
TOTAL CAPITAL (INCL OPTIMISM BIAS AND EXCL VAT)	£	26,120,000
TOTAL CAPITAL (INCL VAT)	£	31,344,000
TOTAL CAPITAL (INCL VAT AND POTENTIAL RECOVERY)	£	30,891,000



APPENDIX 5c – High level cost estimates (for information only)

Sustainable Services Programme Final Draft Strategic Outline Case – for submission to SaTH Trust Board 22 March 2016

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The Shrewsbury and Telford Hospital NHS Trust

Sustainable Services Programme

PRH Emergency and Acute/RSH Acute and Planned

High Level Cost Estimates

Potential Solution

March 2016

Rider Hunt Construction Consultants LLP 12 Tenterden Street Bury BL9 OEG

PRH Hot Site/RSH Warm Site

Summary of Total Project Estimate for Potential Solution

Total Capital Cost of Potential Solution	£102,028,312
Capital cost of works at RSH	£19,815,844
Capital cost of Works at PRH	£82,212,468

The Shrewsbury and Telford Hospital NHS Trust

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Sustainable Services Programme High Level Cost Estimate

NOTES AND CLARIFICATIONS

The estimated costs have been based on the AHR Schedules of Areas with current revisions for all options and the site wide implication drawings.

The estimates exclude the costs of multi-storey car parks and the helipads at both sites.

As confirmed by AHR the areas scheduled include an allowance for circulation and engineering within the department and Rider Hunt have added an allowance for main plant rooms and communication space between departments.

The rates per m2 are calculated mainly from DoH HPCGs and adjusted accordingly for storey height, location factor and inflation to current prices.

For refurbishment projects, a percentage of the new build rate has been taken based on the type of refurbishment indicated on the schedules.

The costs have been adjusted to current levels (PUBSEC 217) but **NO ALLOWANCE** is included for inflation up to start on site or during the construction period, as no programme information is currently available.

The estimates assume that the existing hospital engineering services infrastructure have the capacity to supply the new extensions and therefore **EXCLUDE** any upgrades (eg boilers, distribution, medical gases, sub-stations, back up generators etc etc), as we are unable to quantify at this stage. All services being connected into are assumed to be in good working order.

The new extensions are increasing the size of the overall hospital buildings at the "hot" site, which may lead to capacity issues with shared support services (eg catering, stores, IT, pathology, offices, mortuary, FM etc). All upgrades, amendments and increased capacity to these items **ARE EXCLUDED**, as we are unable to quantify at this stage.

It is assumed that the buildings are able to be constructed and areas can be refurbished as shown on the plans, and this has not been verified.

The costs assume that sufficient space is available to construct the new buildings/ carry out the refurbishments, suitable and sufficient access is available for construction activity, and there are no unusual or difficult working conditions or restrictions

Allowances for on-costs, abnormals, site specific costs are estimated lump sums based on similar recent projects and must be regarded as very approximate at this stage

An allowance of 15% for fees has been allowed for the project as HPCG guidance

An allowance of 15% for equipment costs has been included as HPCG guidance

The works costs have been adjusted by the location factor for 'Shropshire' as published by BCIS

An allowance has been made for Optimism Bias, based on the attached calculations totalling 22%

Recovery on VAT has been assumed based on fees only as similar schemes. It is suggested the Trust seek specialist advice in order to pursue further recovery.

We have excluded any costs for:

Hire of temporary buildings, works associated with temporary accommodation, or temporary diagnostics Costs for decanting, moves, moving equipment, and items moved off site (eg medical records) Contaminated land and remediation Asbestos surveys and removal Land purchase/Site acquisition Exceptionally poor ground conditions (general allowance only for poor ground conditions) Legal fees Trust internal costs and fees Costs associated with establishing a procurement vehicle Medical equipment and diagnostic equipment (CT, MRI, Ultrasound etc.) Equipment allowance on HPCG guidance only. Energy costs and bringing into use Additional or replacement parking Additional or replacement offices (unless specifically identified) Significant external works Backlog maintenance and existing building defects Upgrades to shared support services Site infrastructure upgrades, repairs, and any additional infrastructure Unusual or difficult access or working conditions Remodelling of roads or access ways Prolongation or lengthened construction programme above a typical duration Unusual or restrictive planning conditions

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PRH Emergency and Acute

WORKS COSTS

0				£	£
<u>Area No</u>	New Building Works (Based on DOH HPCGs)				
1	AEC (HBN 22)	722 m2 @	£2,280 / m2	1,646,160	
2-3	Ward (HBN 04-01)	2,588 m2 @	£2,040 / m2	5,279,520	
4	ED (HBN 22)	1,786 m2 @	£2,140 / m2	3,822,040	
7	Main Entrance / Circulation	2,108 m2 @	£1,700 / m2	3,583,600	
11	Critical Care (HBN 57 Supercost)	1,784 m2 @	£2,840 / m2	5,066,560	
	Allowance for Main Plant Rooms	2,000 m2 @	£2,280 / m2	4,560,000	
	Adjustment for single storey buildings	5,050 m2 @	£40 / m2	202,000	24,159,880
	Works To Existing Buildings				
5	A+E to Urgent Care Centre Medium Refurbishment	1,155 m2 @	£1,500 / m2	1,732,500	
12	Medium Refurbishment of Critical Care	1,017 m2 @	£1,500 / m2	1,525,500	3,258,000
					27,417,880
	Adjust for inflation from PUBSEC 173 to PUBSEC 195 reporting	g level			3,486,667
					30,904,547
	Adjust for location factor 0.98 Shropshire as BCIS 26/01/2016				-618,091
					30,286,456
	Site Wide Implications (current prices)				
	New Bridge Link at 1st Floor Level	55 m2 @	£1,500 / m2	82,500	
	Drop off and Entrance Canopies	2 nr	£100,000	200,000	
	New Multi Storey Car Park			Excluded	282,500
	External Works				
	Re-alignment of Entrance Road	item		500,000	
	Hard Landscaping	3,500 m2 @	£50 / m2	175,000	
	Soft Landscaping	10,700 m2 @	£10/m2	107,000	
	Retaining Wall 4m high	150 m2 @	£800 / m	120,000	
	Allowance for Planting	item		50,000	
	Allowance for Street Furniture	item		50,000	
	Allowance for Building Drainage	item		250,000	1,252,000

Carried Forward 31,820,956

ergency and Acute			£	£
COSTS Continued			Brought Forward	31,820,95
Communications				
New Build Hospital Street as AHR Schedule	624 m2 @	£1,500 / m2	936,000	
Vertical Circulation (say)	450 m2 @	£1,500 / m2	675,000	
Lifts	4 NO	£80,000 each	320,000	1,931,000
Undefined Allowances / Provisional Sums				
Poor ground conditions			1,500,000	
Additional drainage, external works and external services			1,500,000	
Allowance for service and drainage, diversions and connections			250,000	
Connections / breakthroughs to existing buildings			200,000	3,450,000
				37,201,956
Adjust to current prices from PUBSEC 195 - 217				4,197,144
	то	TAL WORKS COST	EXCLUDING VAT	41,399,100
TRUST COSTS				
Fees at 15% of Works Cost- as HPCGs			6,209,900	
Non-works costs, including planning fees (allowance based on "typ	oical" building)		200,000	
Equipment (say 15% of departmental costs) as HPCGs			5,055,500	
Planning Contingencies (10% of Works Cost)			4,139,900	15,605,300
	тот	AL CAPITAL COST	EXCLUDING VAT	57,004,400
Add Optimism Bias - 22% of Capital Cost				12,540,968
тс	TAL CAPITAL CO	ST INCL OPTIMISM	I BIAS/EXCL VAT	69,545,368
VALUE ADDED TAX - 20%				13,909,100
Potential VAT Recovery				83,454,468
Less: Fees (100% recovery assumed)			1,242,000	
Extensions (no recovery assumed) Refurbishment (no recovery assumed)			0	-1,242,000
PRH E	MERGENCY AND	ACUTE TOTAL PR	DJECT ESTIMATE £	82,212,468
NOTES: - Costs are at CURRENT LEVELS and EXCLUDE INFLATION				,

- Costs EXCLUDE ALL SITE ABNORMALS, SITE INFRASTRUCTURE UPGRADES and REPAIRS

- For full set of notes, clarifications, and basis of costs refer to attached Notes Sheet

PRH Emergency and Acute

Summary	
WORKS COST (EXCL VAT)	£ 41,399,000
TOTAL CAPITAL (EXCL VAT)	£ 57,004,000
TOTAL CAPITAL (INCL OPTIMISM BIAS AND EXCL VAT)	£ 69,545,000
TOTAL CAPITAL (INCL VAT)	£ 83,454,000
TOTAL CAPITAL (INCL VAT AND POTENTIAL RECOVERY)	£ 82,212,000

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RSH Acute and Planned

WORKS COSTS

				£	£
<u>Area No</u> 3	Work to Existing Buildings Convert short stay to UCC	850 m2 @	£1,500 / m2	1,275,000	
	Medium Refurbishment				
4	Convert Escalation to UCC Medium Refurbishment	290 m2 @	£1,500 / m2	435,000	
5	Convert A+E into UCC Medium Refurbishment	660 m2 @	£1,500 / m2	990,000	
9	Ward to Training Ward Refresh	1,349 m2 @	£500 / m2	674,500	
11	Fracture Clinic to UCC Medium Refurbishment	390 m2 @	£1,500 / m2	585,000	
6	Demolition Offices	230 m2 @	£50 / m2	11,500	
	New Building Works				
11a	POPD/ANC/PANDA (HBN 09-02)	800 m2 @	£2,470 / m2	1,976,000	
15 (a)	MLU (HBN 09-02)	800 m2 @	£2,470 / m2	1,976,000	7,923,000
	Adjust for inflation from PUBSEC 173 to PUBSEC 195 reporting log	evel			1,007,549
					8,930,549
	Adjust for location factor 0.98 Shropshire as BCIS 26/01/2016				-178,611
					8,751,938
	Adjust to current prices from PUBSEC 195 - 217				987,398
	TOTAL WORKS COST EXCLUDING VAT				9,739,336
TRUST COSTS					
	Fees at 15% of Works Cost- as HPCGs			1,460,900	
	Non-works costs, including planning fees (allowance based on "typical" building) 100,000				
	Equipment (say 15% of departmental costs) as HPCGs 1,460,900				
	Planning Contingencies (10% of Works Cost)			973,900	3,995,700
	TOTAL CAPITAL COST EXCLUDING VAT				13,735,036
	Add Optimism Bias - 22% of Capital Cost				3,021,708
	TOTAL CAPITAL COST INCL OPTIMISM BIAS/EXCL VAT				16,756,744

Carried Forward 16,756,744

The Shrewsbury and Telford Hospital NHS Trust - Sustainable Services Program	<u>me</u> f	£
RSH Acute and Planned	Brought Forward	16,756,744
VALUE ADDED TAX - 20%		3,351,300
		20,108,044
Potential VAT Recovery		
Less: Fees (100% recovery assumed)	292,200	
Extensions (no recovery assumed)	0	
Refurbishment (no recovery assumed)	0	-292,200
RHS ACUTE AND	PLANNED TOTAL PROJECT ESTIMATE	£ 19,815,844
NOTES:		
 Costs are at CURRENT LEVELS and EXCLUDE INFLATION 		
- Costs EXCLUDE ALL SITE ABNORMALS, SITE INFRASTRUCTURE UPGRADES	and REPAIRS	

- For full set of notes, clarifications, and basis of costs refer to attached Notes Sheet

Summary	
WORKS COST (EXCL VAT)	£ 8,752,000
TOTAL CAPITAL (EXCL VAT)	£ 13,735,000
TOTAL CAPITAL (INCL OPTIMISM BIAS AND EXCL VAT)	£ 16,757,000
TOTAL CAPITAL (INCL VAT)	£ 20,108,000
TOTAL CAPITAL (INCL VAT AND POTENTIAL RECOVERY)	£ 19,816,000

SaTH Sustainable Services Programme: Emergency and Acute Site at PRH

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OPTIMISM BIAS: CONTRIBUTORY FACTORS AND MITIGATION

Contibutory Factor to Upper Bound	% Factor Contributes	Stage	Mitigation Factor	% After Mitigatio
Progress with Planning Approval	4%	SOC	Opened discussion with planning authority, some engagement	4%
		OBC	Outline consent in place, with any Planning Conditions and requirements for Section 106 or similar agreements established, including any specific requirements of e.g. Environmental Agency	
	-	FBC	Full Consent in place. Judicial Review period passed	
Other Regulatory	4%	SOC OBC FBC	Degree of sign off from Fire Authority, HSE, transport authority, local government etc	4%
Depth of surveying of site/ground information	3%	SOC	Desktop study undertaken of own site	3%
		OBC	Investigations undertaken, historical records examined	
		FBC	Full survey of conditions, site services and topographics	4
Detail of design	4%	SOC	Concept/masterplan/DCP	4%
		OBC	1:500s agreed and selected 1:200s	1
		FBC	All 1:200s in place, key 1:50s (depends on procurement route)	
nnovative project/design	3%	SOC OBC FBC	Yes/No	1%
Design complexity	4%	SOC OBC FBC	This might include complex M&E solutions (requires futher development)	2%
ikely variations from Standard Contract	2%	SOC	No contract chosen	2%
		OBC FBC	Yes/No with measurement of scale variations	
Design Team capabilities	3%	SOC OBC FBC	Previous relevant experience of individuals involved. Capacity	0%
Contractor's capabilities	2%	SOC OBC FBC	Previous relevant experience of individuals involved. Capacity. Track record of delivery	1%
ontractor involvement	2%	SOC OBC FBC	Buildability. Opportunity to influence design	1%
lient capability and capacity	6%	SOC	Degree of team in place with relevant experience	4%
		OBC	Full team in place for procurement	
		FBC	Robust implementation plan in place	
Robustness of Output Specification	25%	SOC	Definition of scope and extent of services. Degree of outstanding decisions	15%
and a superior of the second s	2576	OBC		100
	1 1	FBC		

Involvement of Stakeholders, including Public and	5%	SOC	Scope of stakeholders to be involved. Plan in place to engage	5%
Patient Involvement		OBC	Implementation of Plan	
		FBC	Involvement demostrated	
Agreement to Output Specification by stakeholders	5%	SOC	Letters of support from clinicians, Trade Unions, staff groups, patient representatives/groups	5%
		OBC		
		FBC		
New service or traditional	3%	SOC	Assessment of how innovative/new service model is at national/regional/local level. Has this	2%
		OBC	ever been tried before?	
		FBC		
Local community consent	3%	SOC	Consideration of traffic noise/existence of protestors or pressure groups	2%
		OBC		
		FBC	Not tested	
Stable policy environment	20%	SOC	Degree to which new policy/standards are applicable depending upon which stage is reached	15%
		OBC		
		FBC		
Likely competition in the market for the project	2%	SOC	Degree project has been marketed	0%
		OBC	Evidence of market interest	
		FBC	Mitigated	
TOTAL	100%			70%

Note: Across all contributory factors, mitigation would be expected to be greater the greater the extent of risk quantification and risk management (including the extent to which it is captured in contingencies)

SaTH Sustainable Services Programme: Emergency and Acute Site at PRH

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OPTIMISM BIAS - UPPER BOUND CALCULATION

Lowest & Upper Bound Mid % Upper % Actual % Upper Bound for this project



Choose 1 category			
Length of Build	< 2 years	0.50%	0.50%
	2 to 4 years	1.00%	
	Over 4 years	4.00%	
Choose 1 category			
Number of phases	1 or 2 phases	0.50%	0.50%
	3 or 4 phases	2.00%	
-	More than 4 Phases	5.00%	
Choose 1 category			
Number of sites involved	Single site	2.00%	
(i.e. before and after	2 sites	2.00%	2,00%
change	More than 2 sites	5.00%	
Location			
Green field	New build	3%	-
Brown field	New build	8%	
Existing site	New build	5%	
		or	
	Less than 15% refurb	696	
	15% - 50% refurb	10%	10.00%
	Over 50% refurb	15%	
Scope of scheme			
Choose 1 category			
Facilities Management	Hard FM only	0.00%	0.00%
	TUPE whole service	2.00%	1.11
·	RoE whole service	2.00%	-
Choose 1 category			_
Equipment	Group 1&2 only	0.50%	0.50%
	Major medical equipment	1.50%	
	All equipment included	5.00%	4
Choose 1 category			
п	No IT implications	0.00%	-
	Infrastructure	1.50%	1.50%
		5,00%	

External stakeholders	tegory if applicable Local NHS economy (e.g. DGH)	1.00%	1.00%
	Wider NHS economy (e.g. teaching DGH)	2.00%	1
	NHS/Universities/Private/Vol sector	5.00%	
Service changes			
Stable environment, i.e	e. no change to service	5%	
Identified changes not	quantified	10%	10%
Longer time frame serv	vice changes	20%	
Gateway			
1			
Choose 1 category	Low	.0%	
Choose 1 category	Low Medium	5%	5%
Choose 1 category		the second se	5%
Choose 1 category	Medium	5%	5%
Gateway Choose 1 cotegory RPA Score	Medium	5% 10%	

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The Shrewsbury and Telford Hospital NHS Trust

Sustainable Services Programme

RSH Emergency and Acute/PRH Acute and Planned

High Level Cost Estimates

Potential Solution

March 2016

Rider Hunt Construction Consultants LLP 12 Tenterden Street Bury BL9 OEG

RSH Emergency and Acute/PRH Acute and Planned

Summary of Total Project Estimate for Potential Solution

Total Capital Cost of Potential Solution	£195,324,822
Capital cost of works at PRH	£30,890,880
Capital cost of Works at RSH	£164,433,943

The Shrewsbury and Telford Hospital NHS Trust

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Sustainable Services Programme High Level Cost Estimate

NOTES AND CLARIFICATIONS

The estimated costs have been based on the AHR Schedules of Areas with current revisions for all options and the site wide implication drawings.

The estimates exclude the costs of multi-storey car parks and the helipads at both sites.

As confirmed by AHR the areas scheduled include an allowance for circulation and engineering within the department and Rider Hunt have added an allowance for main plant rooms and communication space between departments.

The rates per m2 are calculated mainly from DoH HPCGs and adjusted accordingly for storey hight, location factor and inflation to current prices.

For refurbishment projects, a percentage of the new build rate has been taken based on the type of refurbishment indicated on the schedules.

The costs have been adjusted to current levels (PUBSEC 217) but **NO ALLOWANCE** is included for inflation up to start on site or during the construction period, as no programme information is currently available.

The estimates assume that the existing hospital engineering services infrastructure have the capacity to supply the new extensions and therefore **EXCLUDE** any upgrades (eg boilers, distribution, medical gases, sub-stations, back up generators etc etc), as we are unable to quantify at this stage. All services being connected into are assumed to be in good working order.

The new extensions are increasing the size of the overall hospital buildings at the "hot" site, which may lead to capacity issues with shared support services (eg catering, stores, IT, pathology, offices, mortuary, FM etc). All upgrades, amendments and increased capacity to these items **ARE EXCLUDED**, as we are unable to quantify at this stage.

It is assumed that the buildings are able to be constructed and areas can be refurbished as shown on the plans, and this has not been verified.

The costs assume that sufficient space is available to construct the new buildings/ carry out the refurbishments, suitable and sufficient access is available for construction activity, and there are no unusual or difficult working conditions or restrictions

Allowances for on-costs, abnormals, site specific costs are estimated lump sums based on similar recent projects and must be regarded as very approximate at this stage

An allowance of 15% for fees has been allowed for the project as HPCG guidance

An allowance of 15% for equipment costs has been included as HPCG guidance

The works costs have been adjusted by the location factor for 'Shropshire' as published by BCIS

An allowance has been made for Optimism Bias, based on the attached calculations totalling 23%

Recovery on VAT has been assumed based on fees only as similar schemes. It is suggested the Trust seek specialist advice in order to pursue further recovery.

We have excluded any costs for:

Hire of temporary buildings, works associated with temporary accommodation, or temporary diagnostics Costs for decanting, moves, moving equipment, and items moved off site (eg medical records) Contaminated land and remediation Asbestos surveys and removal Land purchase/Site acquisition Exceptionally poor ground conditions (general allowance only for poor ground conditions) Legal fees Trust internal costs and fees Costs associated with establishing a procurement vehicle Medical equipment and diagnostic equipment (CT, MRI, Ultrasound etc.) Equipment allowance on HPCG guidance only. Energy costs and bringing into use Additional or replacement parking Additional or replacement offices (unless specifically identified) Significant external works Backlog maintenance and existing building defects Upgrades to shared support services Site infrastructure upgrades, repairs, and any additional infrastructure Unusual or difficult access or working conditions Remodelling of roads or access ways Prolongation or lengthened construction programme above a typical duration Unusual or restrictive planning conditions

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£

£

RSH Emergency and Acute

WORKS COSTS

Area No New Building Works (Based on DOH HPCGs)

Area NO	New Building Works (Based on DOH HPCGs)				
16	AEC (HBN 22)	578 m2 @	£2,140 / m2	1,236,920	
16a	UCC (HBN 12)	1,050 m2 @	£2,040 / m2	2,142,000	
17	ED (HBN 22)	1,786 m2 @	£2,140 / m2	3,822,040	
18	Critical Care (HBN 57 Supercost)	2,741 m2 @	£2,840 / m2	7,784,440	
19	Paediatrics In (HBN 09-02)	1,580 m2 @	£2,470 / m2	3,902,600	
20	Antenatal (HBN 09-02)	1,072 m2 @	£2,470 / m2	2,647,840	
21	Post natal (HBN 09-02)	857 m2 @	£2,470 / m2	2,116,790	
24	Neo natal (HBN 09-02)	1,072 m2 @	£2,470 / m2	2,647,840	
24a	Obs. Theatre (HBN 09-02)	508 m2 @	£2,470 / m2	1,254,760	
25	Delivery Suite (HBN 09-02)	1,027 m2 @	£2,470 / m2	2,536,690	
	Main Entrance / Circulation	2,575 m2 @	£1,700 / m2	4,377,500	
	Allowance for Main Plant Rooms	4,300 m2 @	£2,400 / m2	10,320,000	
	Adjustment for single storey buildings	9,587 m2 @	£40 / m2	383,480	45,172,900
	Works To Existing Buildings				
2	Convert stores to Paediatrics OPD Heavy refurbishment	584 m2 @	£1,900 / m2	1,109,600	
6	Refurb Atrium/Staff Admin Light refurbishment	685 m2 @	£900 / m2	616,500	
7	Convert existing ward to MLU Medium Refurbishment	1,423 m2 @	£1,500 / m2	2,134,500	
8	HDU Empty no work	119 m2 @	/ m2	0	
9	ITU Empty no work	394 m2 @	/ m2	0	
10	Part A+E converted to Imaging Medium Refurbishment	1,103 m2 @	£1,500 / m2	1,654,500	
12	Existing ward into practice ward Refresh	1,293 m2 @	£500 / m2	646,500	
13	Wards Empty no work	4,079 m2 @	/ m2	0	
15	Refresh Staff/Admin	470 m2 @	£500 / m2	235,000	6,396,600
					51,569,500
	Adjust for inflation from PUBSEC 173 to PUBSEC 195 reportin	g level			6,557,971
					58,127,471
	Adjust for location factor 0.98 Shropshire as BCIS 26/01/2016				-1,162,549

56,964,922

Carried Forward

56,964,922

RSH Emergency and Acute			£	£
WORKS COSTS Continued			Brought Forward	56,964,922
Site Wide Implications (current prices)				
Replacement Buildings				
Emergency Generator and Boiler House Extensions	221 m2 @	£2,000 / m2	442,000	
Reprovided Stores and Loading Bay	1,600 m2 @	£1,000 / m2	1,600,000	
Reprovided Estates Department	1,300 m2 @	£1,700 / m2	2,210,000	
New Regen Kitchen	460 m2 @	£2,300 / m2	1,058,000	
Reprovided Catering	400 m2 @	£1,800 / m2	720,000	
Drop off and entrance canopy	2 nr	£100,000	200,000	
New Multi Storey Car Park			Excluded	
Extra for rooftop helipad			Excluded	6,230,000
External Works				
Perimeter road diversion	315 m2 @	£1,500 / m	472,500	
Hard Landscaping	6,681 m2 @	£50 / m2	334,050	
Soft Landscaping	15,294 m2 @	£10 / m2	152,940	
Retaining Wall 3.5 high	160 m2 @	£700/m	112,000	
New Underground walkway Duct	190 m2 @	£1,200 / m	228,000	
Allowance for Planting	item		50,000	
Allowance for Street Furniture	item		50,000	
Allowance for Building Drainage	item		500,000	
Allowance for Removing Underground Tanks	item		100,000	
Allowance for Decommissioning and Removing Emergency Generator	item		10,000	
Allowance for Demolition of Existing Buildings circa 4000 m2 as indicated on AHR schedule and Main Entrance Plan			700,000	2,709,490
Communications				
New Build Hospital Street as AHR Schedule	842 m2 @	£1,500 / m2	1,263,000	
Vertical Circulation (say)	600 m2 @	£1,500 / m2	900,000	
Lifts	3 NO	£80,000 each	240,000	2,403,000

Carried Forward

68,307,412

RSH Emergency and Acute	£	£
WORKS COSTS Continued	Brought Forward	68,307,412
Undefined Allowances / Provisional Sums		
Poor ground conditions	2,000,000	
Additional drainage, external works and external services	2,500,000	
Allowance for service and drainage, diversions and connections	500,000	
Connections / breakthroughs to existing buildings	250,000	5,250,000
		73,557,412
Adjust to current prices from PUBSEC 195 - 217		8,298,785
TOTAL W	ORKS COST EXCLUDING VAT	81,856,197
TRUST COSTS		
Fees at 15% of Works Cost- as HPCGs	12,278,400	
Non-works costs, including planning fees (allowance based on "typical" building)	200,000	
Equipment (say 15% of departmental costs) as HPCGs	10,548,700	
Planning Contingencies (10% of Works Cost)	8,185,600	31,212,700
TOTAL CA	PITAL COST EXCLUDING VAT	113,068,897
Add Optimism Bias - 23% of Capital Cost		26,005,846
TOTAL CAPITAL COST INC	CL OPTIMISM BIAS/EXCL VAT	139,074,743
VALUE ADDED TAX - 20%		27,814,900
		166,889,643
Potential VAT Recovery Less: Fees (100% recovery assumed)	2,455,700	
Extensions (no recovery assumed) Refurbishment (no recovery assumed)	0 0	-2,455,700
RSH EMERGENCY AND ACUT	E TOTAL PROJECT ESTIMATE £	164,433,943
NOTES:		104,433,543
- Costs are at CURRENT LEVELS and EXCLUDE INFLATION		
 Costs EXCLUDE ALL SITE ABNORMALS, SITE INFRASTRUCTURE UPGRADES and REPAIRS 		

Summary		
WORKS COST (EXCL VAT)	£	81,856,000
TOTAL CAPITAL (EXCL VAT)	£	113,069,000
TOTAL CAPITAL (INCL OPTIMISM BIAS AND EXCL VAT)	£	139,075,000
TOTAL CAPITAL (INCL VAT)	£	166,890,000
TOTAL CAPITAL (INCL VAT AND POTENTIAL RECOVERY)	£	164,434,000

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£

£

PRH Acute and Planned

WORKS COSTS

Area No Work to Existing Buildings

		TOTAL CAPITA	L COST INCL OPTIMI	SM BIAS/EXCL VAT	26,119,780
	Add Optimism Bias - 23% of Capital Cost				4,884,186
			TOTAL CAPITAL CO	ST EXCLUDING VAT	21,235,593
	Planning Contingencies (10% of Works Cost)			1,509,700	6,138,700
	Equipment (say 15% of departmental costs) as HPCGs			2,264,500	
	Non-works costs, including planning fees (allowance based on	"typical" buildir	lg)	100,000	
	Fees at 15% of Works Cost- as HPCGs			2,264,500	
Trust Costs	5				
			TOTAL WORKS COST		15,096,893
	Adjust to current prices from PUBSEC 195 - 217		TOTAL WORKS COST		1,530,561
	Adjust to surrent prices from DUDEEC 105 217				13,566,333
	Adjust for location factor 0.98 Shropshire as BCIS 26/01/2016				-276,864
					13,843,197
	Adjust for inflation from PUBSEC 173 to PUBSEC 195 reporting	glevel			1,561,797
16-18	Existing ward - no work	1,500 m2 @	/ m2	0	12,281,400
15	Convert CCU into AEC Medium Refurbishment	1,010 m2 @	£1,500 / m2	1,515,000	
9-14	Existing ward - no work	3,000 m2 @	/ m2	0	
8	Convert ward treatment into ward Light/Medium Refurbishment for 50% of area	535 m2 @	£1,200 / m2	642,000	
7	Convert Neo-natal Unit/ Delivery Suite into new Treatment Medium/ Light Refurbishment	2,518 m2 @	£1,200 / m2	3,021,600	
6	Stroke ward - no work	365 m2 @	/ m2	0	
5	Stroke ward - no work	492 m2 @	/ m2	0	
4	Convert A+E into UCC Medium Refurbishment	1,180 m2 @	£1,500 / m2	1,770,000	
3	Paediatric Inpatients to ward - no work	1,417 m2 @	/ m2	0	
2	Convert Paeds. Outpatients into ward Light/Medium Refurbishment	1,926 m2 @	£1,200 / m2	2,311,200	
1	Convert Post natal/Antenatal into new Treatment Centre Light/Medium Refurbishment	2,518 m2 @	£1,200 / m2	3,021,600	

Carried Forward 26,119,780

The Shrewsbury and Telford Hospital NHS Trust - Sustainable Services Programme	£	£
PRH Acute and Planned	Brought Forward	26,119,780
VALUE ADDED TAX - 20%		5,224,000
		31,343,780
Potential VAT Recovery		
Less: Fees (100% recovery assumed)	452,900	
Extensions (no recovery assumed)	0	
Refurbishment (no recovery assumed)	0	-452,900
PRH ACUTE AND PLANNED TOTAL	PROJECT ESTIMATE	£ 30,890,880
NOTES:		
- Costs are at CURRENT LEVELS and EXCLUDE INFLATION		
- Costs EXCLUDE ALL SITE ABNORMALS, SITE INFRASTRUCTURE UPGRADES and REPAIRS		
- For full set of notes, clarifications, and basis of costs refer to attached Notes Sheet		
Summary		
WORKS COST (EXCL VAT)	£ 15,097,000	

TOTAL CAPITAL (EXCL VAT)	£	21,236,000
TOTAL CAPITAL (INCL OPTIMISM BIAS AND EXCL VAT)	£	26,120,000
TOTAL CAPITAL (INCL VAT)	£	31,344,000
TOTAL CAPITAL (INCL VAT AND POTENTIAL RECOVERY)	f	30,891,000

SaTH Sustainable Services Programme: Emergency and Acute Site at RSH

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OPTIMISM BIAS: CONTRIBUTORY FACTORS AND MITIGATION

Contibutory Factor to Upper Bound	% Factor Contributes	Stage	Mitigation Factor	% After Mitigation
Progress with Planning Approval	4%	SOC	Opened discussion with planning authority, some engagement	
		OBC	Outline consent in place, with any Planning Conditions and requirements for Section 106 or similar agreements established, including any specific requirements of e.g. Environmental Agency	4%
		FBC	Full Consent in place. Judicial Review period passed	
Other Regulatory	4%	SOC OBC FBC	Degree of sign off from Fire Authority, HSE, transport authority, local government etc	4%
Depth of surveying of site/ground information	3%	SOC	Desktop study undertaken of own site	3%
		OBC	Investigations undertaken, historical records examined	
		FBC	Full survey of conditions, site services and topographics	1
Detail of design	4%	SOC	Concept/masterplan/DCP	4%
		OBC	1:500s agreed and selected 1:200s	-
		FBC	All 1:200s in place, key 1:50s (depends on procurement route)	
nnovative project/design	3%	SOC OBC FBC	Yes/No	1%
Design complexity	4%	SOC OBC FBC	This might include complex M&E solutions (requires futher development)	2%
ikely variations from Standard Contract	2%	SOC	No contract chosen	2%
		OBC FBC	Yes/No with measurement of scale variations	
esign Team capabilities	3%	SOC OBC FBC	Previous relevant experience of individuals involved. Capacity	0%
Contractor's capabilities	2%	SOC OBC FBC	Previous relevant experience of individuals involved. Capacity. Track record of delivery	1%
ontractor involvement	2%	SOC OBC FBC	Buildability. Opportunity to influence design	1%
lient capability and capacity	6%	SOC	Degree of team in place with relevant experience	4%
and the copromity of a copolity	076	OBC	Full team in place for procurement	770
		FBC	Robust implementation plan in place	
Robustness of Output Specification	25%	SOC	Definition of scope and extent of services. Degree of outstanding decisions	15%
		OBC		

Involvement of Stakeholders, including Public and	5%	SOC	Scope of stakeholders to be involved. Plan in place to engage	5%
Patient Involvement		OBC	Implementation of Plan	
		FBC	Involvement demostrated	
Agreement to Output Specification by stakeholders	5%	SOC	Letters of support from clinicians, Trade Unions, staff groups, patient representatives/groups	5%
		OBC		
		FBC		
New service or traditional	3%	SOC	Assessment of how innovative/new service model is at national/regional/local level. Has this	2%
		OBC	ever been tried before?	
		FBC		
Local community consent	3%	SOC	Consideration of traffic noise/existence of protestors or pressure groups	2%
		OBC		
		FBC	Not tested	
Stable policy environment	20%	SOC	Degree to which new policy/standards are applicable depending upon which stage is reached	15%
		OBC		
		FBC		
Likely competition in the market for the project	2%	SOC	Degree project has been marketed	0%
		OBC	Evidence of market interest	
		FBC	Mitigated	
TOTAL	100%			70%

Note: Across all contributory factors, mitigation would be expected to be greater the greater the extent of risk quantification and risk management (including the extent to which it is captured in contingencies)

SaTH Sustainable Services Programme: Emergency and Acute Site at RSH

OPTIMISM BIAS - UPPER BOUND CALCULATION

Lowest & Upper Bound Mid % Upper % Actual % Upper Bound for this project



Choose 1 category			
Length of Build	< 2 years	0.50%	
	2 to 4 years	1.00%	1.00%
	Over 4 years	4.00%	
Choose 1 category			
Number of phases	1 or 2 phases	0.50%	
	3 or 4 phases	2.00%	
	More than 4 Phases	5.00%	
Choose 1 category			
Number of sites involved	Single site	2.00%	1.11
(i.e. before and after	2 sites	2.00%	2,00%
change	More than 2 sites	5.00%	
Location			
Location			
Green field	New build	3%	
Brown field	New build	8%	
Existing site	New build	5%	4
		or	
	Less than 15% refurb	6%	
	15% - 50% refurb	1.0%	10.00%
ć	Over 50% refurb	15%	-
Scope of scheme			
Choose 1 category			
Facilities Management	Hard FM only	0.00%	0.00%
	TUPE whole service	2.00%	
	RoE whole service	2.00%	
Choose 1 category			
Equipment	Group 1&2 only	0.50%	0.50%
	Major medical equipment	1.50%	
	All equipment included	5.00%	4
Choose 1 category			
IT	No IT implications	0.00%	
	a the second of the	1.50%	1.50%
	Infrastructure	1.50%	1.5070

Choose more than 1 ca External stakeholders		1.00%	1.00%
	Wider NHS economy (e.g. teaching DGH)	2.00%	
	NHS/Universities/Private/Vol sector	5.00%	
			•
Service changes			
1999 - C.			
Stable environment, i.e	e. no change to service	5%	
Identified changes not	quantified	10%	10%
Longer time frame serv	vice changes	20%	
	the stranges	20/0	
	inst stratiges	20%	
	in the second	20%	
		20%	
Gateway		20%	
Gateway Choose 1 cotegory	Low	0%	
Gateway Choose 1 cotegory			5%
Gateway Choose 1 cotegory RPA Score	Low	.0%	5%
Gateway Choose 1 cotegory	Low Medium	0% 5% 10%	
Gateway Choose 1 cotegory	Low Medium	0%	5%
Gateway Choose 1 cotegory	Low Medium High	0% 5% 10%	33.000%
Gateway Choose 1 cotegory	Low Medium	0% 5% 10%	